



## LIST OF STANDARD PCO SERVICES as compiled by IAPCO

1. Abstract Handling (should include on-line abstract handling and/or paper abstract handling, the abstract review process, production of an abstract publication, etc.)
2. Speaker / Programme Management (should include the co-ordination of the speakers, the planning of the sessions, the overall logistics related to the contents of the congress programme, and the production of a programme overview)
3. Marketing & Communication (MARCOM) (should include the development and execution of a congress marketing & promotion strategy, production of the various announcements and programmes as well as promotional material, social media campaign and presentation / representation of the event to potential participants, sponsors or other stake holders)
4. Press Liaison & Arrangements (should include all communication with the press, organisation of facilities, accommodation and press delegations etc) / [governmental] (should include liaison with nominated press offices, management of delegates and agencies, installation of technical equipment, accreditation and registration etc)
5. Budgeting (should include drafting and managing of the congress budget)
6. Financial Management (should include the management of bank accounts, cash flow, taxes, preparation of accounts etc. as well as invoicing and payments)
7. Exhibition (should include the selection of exhibition space, the preparation of exhibitor guidelines and exhibition floor plans, the sales and allocation of stand spaces, the co-ordination of stand services, invoicing, and the co-ordination of set-up and dismantling of the exhibition)
8. Sponsorship (should include the identification and development of sponsorship opportunities and guidelines, the sales and marketing of sponsorship opportunities to potential sponsors, and delivery of the same; where appropriate, to, or co-ordination with, the governmental body, if applicable, in charge of this)
9. Security (should include liaison with the various authorities, implementation and dissemination of recommendations, etc)
10. Registration/Accreditation (should include on-line registration, on-site registration, collection of fees, and statistical reports on registration numbers, breakdowns etc.) / [governmental] should include pre-accreditation and on-site management of delegations; liaison with authorities if accreditation is handled direct by police or similar body
11. On-site Management (should include the selection, contracting and co-ordination of supplier services required and the management of all requirements at the venue, including detailed move-in/move-out plans and signage for all venues or locations and, as applicable, the negotiation of the contracts, and on-site management of the event)

12. Staffing (should include job descriptions, insurance, staff training and HR, data management and clients satisfaction)
13. Congress Materials & Print (should include design and production of any and all congress supplies such as programmes, badges, bags, etc.)
14. Venue Selection (should include the selection of the venue and the negotiation of the contract)
15. Congress Technology (should include implementation of audio visual equipment, conference apps, use of social media for the life cycle of the event and on-site networking solutions)
16. Simultaneous Interpretation (should include the engaging of interpreters, or co-ordination with Chief Interpreter's Office, management of booths and equipment, collection and distribution of papers to interpreters)
17. Hotel Reservation / Accommodation (should include hotel block-bookings, allocation of hotel rooms to individual participants and/or groups and delegations, negotiations, payments, management of modifications, reporting, etc.)
18. Social Programme & Tours (should include the proposal, sales and management of various social programme activities such as opening and closing ceremony, gala dinner etc., including where appropriate all protocol; proposal and implementation of an accompanying participants' programme, pre- and post-congress events etc.)
19. Transport (should include the proposal and management, in conjunction with transport managers, of all transportation including airport management, VIP movements, and all arranged coach and/or public transportation, including transportation routes and co-ordination with police on security areas as applicable)
20. Corporate Social Responsibility (should include recycling initiatives, carbon-offset possibilities, Fair Trade considerations, and the use of suppliers with an active green policy)
21. Host Committee Liaison: (should include direct communications' channel (periodical meetings) with local host and/or international organisation representative, or governmental body, to ensure all parties are aware of the services and requirements being requested and provided)

#### **Secretariat**

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